

TRAVELING SALES REPRESENTATIVE

Heritage Portraits and Albums, located in Anniston, AL, is seeking a Professional Sales Consultant who loves to travel the country while working with our company. Our ideal candidates are passionate, loving, reliable, honest, trustworthy and have a drive for photography.

Our company travels across the country to police departments, fire departments, and sheriff's offices and photographs each member and sells photo packages, all on-site.

REQUIREMENTS OF THIS JOB ARE:

Clean driving record / valid driver's license
Ability to lift and move equipment 50 lbs.
Availability to travel for up to 90 days at a time (3 months)
Ability to work on a team, be a good teammate
2 Years of Sales experience

MAIN JOB DUTIES:

Build and maintain a relationship with each client and ensure they are enjoying the process
Set up all equipment before the job with teammate
Tear down the equipment when job is done with teammate
Show each customer photographed all of their images taken, walk them through our packages, help them pick a package that suites their needs, close the sale, and process their payment.
Provide friendly, exceptional experience to our customers
Communicate and coordinate with our sponsors and act as a main point of contact
Submit reports to leadership daily
All lodging, equipment, and vehicles furnished
Compensation 5% (+) of sales, higher sales equals higher % paid on commission

Both Full and Part Time positions available

BENEFITS:

Dental, Health, and Vision Insurance

SUPPLEMENTAL PAY TYPES:

Bonus pay
Commission pay

WORK LOCATION:

On the road